

Industrial production – Rebound at the start of the year sets the stage for further gains

- Industrial production (January): 2.9% y/y nsa; Banorte: 3.2%; consensus: 2.2% (range: 0.1% to 3.2%); previous: 0.0%
- Sequentially, industry rebounded 0.4% m/m, positive at the margin, albeit somewhat modest considering the declines of the last two months
- Inside, the push centered in construction (2.2%) and manufacturing (0.2%) –partly helped by a positive base effect. On the contrary, mining dropped 0.4% on the back of weakness in oil and related services
- Today's result sets the stage for growth in 1Q24 –key part of our view of a 2.2% y/y advance in this category during the entire year. We believe the main boost ahead will be construction, with some risks for manufacturing

Annual uptick in industry, in part because of a more favorable base effect. Production posted a 2.9% y/y increase (see [Chart 1](#)), better than consensus (2.2%) but closer to our estimate (3.2%). Inside, construction maintained very high growth at 17.9% –accelerating at the margin. Manufacturing returned to positive at 0.1% after two months negative, with mining still in contraction at -1.6% ([Chart 2](#)). For details by subsectors, see [Table 1](#). The result is broadly consistent with our view of a 3.4% y/y industry expansion in 1Q24.

Modest sequential rebound. Activity grew 0.4% m/m, albeit after declines of 1.0% in November and 0.7% in December ([Chart 3](#)). Despite this relatively limited uptick, we recognize some factors that could provide greater dynamism in coming months. Among them, we highlight: (1) The start of new federal and state spending budgets, boosting infrastructure works; (2) an acceleration in spending related to private investment announcements; and (3) the reopening of several auto plants after maintenance works in the previous month. Nevertheless, some risks persist (exemplified largely by the sectoral performance in manufacturing) that could be drag.

In this context, the rally was led by construction at 2.2%. This extends the recent trend of volatility, but we believe that we could see continuous sequential improvements going forward. In this respect, edification advanced 3.3% (although with the total still somewhat low, in our view constrained by the residential sector), while civil engineering works climbed 0.7% –adding four months higher. Finally, ‘specialized works’ came in at -0.5%.

On a positive note, we also highlight manufacturing, up 0.2% –breaking a three-month slide. Inside, 10 of the 21 categories improved, highlighting the 0.8% rebound in transportation –consistent with the restart of operations and timely data from the sector. Other positive items included oil and carbon (6.4%) –now with two months of substantial increases–, base metals (2.9%) and clothing (2.8%). On the other hand, and in line with a relatively more challenging global outlook, we highlight electrical (-2.6%) and electronic equipment (-1.2%). For more details, see [Table 2](#).

Finally, mining fell 0.4%. Volatility persists in ‘sector-related services’ –down 1.5% m/m after growing 39.5% in the previous month. The oil component contracted 1.2%, consistent with timely figures from Pemex and CNH. On the contrary, the non-oil component came in at 2.4%, in line with the positive performance in the [trade balance](#).

March 12, 2024



Juan Carlos Alderete Macal, CFA
Executive Director of Economic Research and Market Strategy
juan.alderete.macal@banorte.com



Francisco José Flores Serrano
Director of Economic Research, Mexico
francisco.flores.serrano@banorte.com



Yazmín Selene Pérez Enríquez
Senior Economist, Mexico
yazmin.perez.enriquez@banorte.com



Cintia Gisela Nava Roa
Senior Economist, Mexico
cintia.nava.roa@banorte.com



www.banorte.com/analisiseconomico
[@analisis_fundam](https://twitter.com/analisis_fundam)


Winners of the awards as the best economic forecasters in Mexico by LSEG and Focus Economics in 2023



**LSEG STARMINE
AWARD FOR
REUTERS POLLS**
Best Forecaster
Economic Indicators
for Mexico 2023



Document for distribution among the general public



Today's result sets the stage for an uptick in the sector in 1Q24. We believe the figure was positive, particularly considering the relative weakness of the sector –[and activity in general](#)– in the previous quarter. Thus, and consistent with what we saw today, we expect dynamism will continue to be concentrated in construction in coming months, with manufacturing more stable, and volatility prevailing in mining.

Starting with construction, the federal government's physical investment spending data showed an expansion of 65.0% y/y in real terms –consistent with the results in civil engineering. We believe this is in line with the targets presented in the [2024 Budget](#) for completing priority projects, so we expect growth in spending to continue in the foreseeable future. On the private sector, investment announcements have continued. According to the Ministry of Economy, they have identified 52 new projects in the first two months of the year, which they expect to result in a spillover of close to US\$24.8 billion over the next two to three years.

Turning to manufacturing, we delved into some of the more immediate challenges in our last [View from the Top](#). Specifically, we recognize a complex global environment –both in terms of production and logistics–, although the auto sector could be better at the margin. In this regard, February's timely figures showed a 0.5% m/m increase in production (albeit with exports and sales falling back sequentially). Moreover, we expect momentum to extend into March, remembering that the Audi workers' strike ended at the middle of last month.

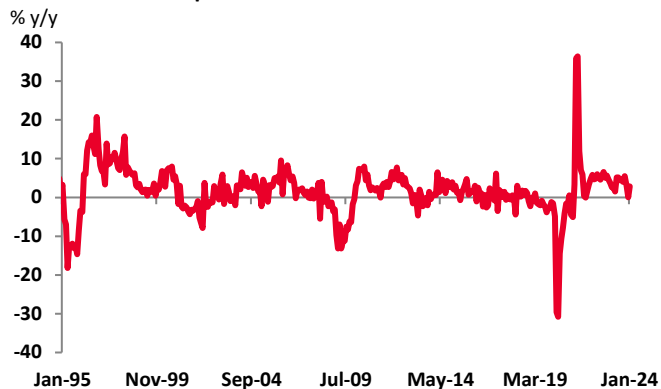
Mining's monthly performance has been largely dictated by the volatility of 'related services' –a situation that has exacerbated since 2021. However, the trend in both the oil and non-oil sectors has been to the downside since the middle of last year. Considering this, we believe it could maintain a slight negative bias, although still anticipating wide variations due to the behavior of the first category.

Table 1: Industrial production

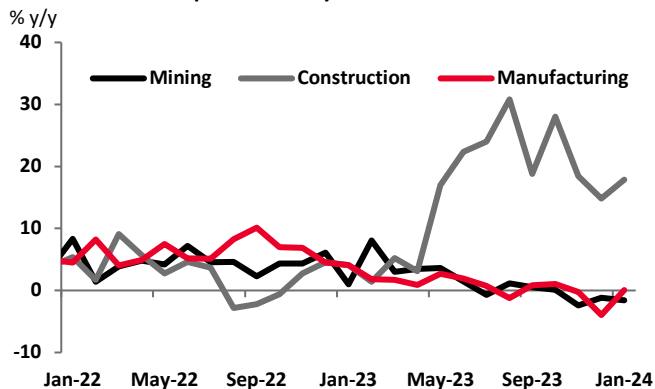
% y/y nsa, % y/y sa

	nsa				sa	
	Jan-24	Jan-23	2023	2022	Jan-24	Jan-23
Industrial Production	2.9	3.6	3.5	5.3	1.9	3.4
Mining	-1.6	1.0	1.4	4.7	-1.8	1.0
Oil and gas	-2.5	3.8	3.0	3.7	-2.4	3.8
Non-oil mining	-0.4	1.5	-2.0	5.1	-0.6	1.2
Services related to mining	1.6	-17.4	1.7	12.3	1.1	-16.9
Utilities	0.6	3.7	3.7	0.3	0.5	3.6
Construction	17.9	4.1	15.6	2.8	17.9	4.3
Edification	11.3	2.8	5.4	1.0	10.8	2.3
Civil engineering	53.4	9.3	78.7	7.6	56.1	12.1
Specialized works for construction	11.5	5.3	4.0	8.7	11.6	5.6
Manufacturing	0.1	4.1	0.9	6.3	-1.4	3.6
Food industry	-0.4	1.2	-1.0	2.9	-1.2	1.1
Beverages and tobacco	1.8	0.2	-3.8	6.2	-0.5	-0.3
Textiles - Raw materials	-8.0	-10.2	-9.4	0.1	-10.0	-12.4
Textiles - Finished products ex clothing	-0.7	0.9	-2.3	-4.5	-3.3	-0.8
Textiles - Clothing	-2.3	-4.3	-9.6	4.9	-3.9	-6.3
Leather and substitutes	-12.8	2.0	-2.0	7.0	-15.0	0.5
Woodworking	-8.0	-8.0	-11.0	-3.1	-9.4	-9.2
Paper	-6.8	0.0	-5.4	3.1	-8.2	0.0
Printing and related products	-0.6	0.7	0.2	10.7	-1.2	0.2
Oil- and carbon-related products	11.9	6.2	-2.4	15.9	11.5	4.3
Chemicals	3.1	-1.8	-3.2	1.0	1.1	-3.7
Plastics and rubber	-2.2	0.6	-2.9	5.4	-3.3	-0.6
Non-metallic mineral goods production	-3.7	3.6	-3.4	2.5	-4.5	3.1
Basic metal industries	-1.2	4.5	-0.4	3.6	-1.5	4.1
Metal-based goods production	-1.9	6.8	2.2	7.5	-4.1	6.3
Machinery and equipment	-6.2	8.6	0.9	5.9	-8.1	6.6
Computer, communications, electronic, and other hardware	3.0	7.2	1.2	13.2	1.4	10.8
Electric hardware	-4.8	0.9	0.7	3.8	-5.6	-0.4
Transportation equipment	0.5	9.4	8.6	10.3	-1.8	8.3
Furniture, mattresses, and blinds	0.1	-11.8	-8.3	-1.1	-1.1	-12.8
Other manufacturing industries	2.9	11.9	3.1	4.3	1.3	9.6

Source: INEGI

Chart 1: Industrial production


Source: INEGI

Chart 2: Industrial production by sector


Source: INEGI

Table 2: Industrial production

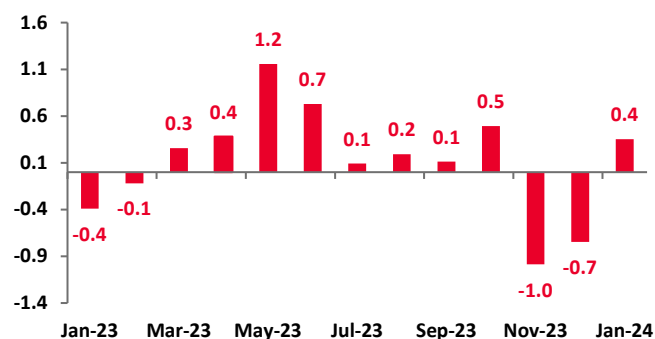
% m/m sa; % 3m/3m sa

	Jan-24	% m/m Dec-23	Nov-23	% 3m/3m Jan-'24-Nov'23	Oct-Dec'23
Industrial Production	0.4	-0.7	-1.0	-1.0	-0.3
Mining	-0.4	1.4	-1.4	-0.4	0.0
Oil and gas	-1.2	-0.9	0.0	-1.3	-0.5
Non-oil mining	2.4	-0.1	0.6	0.8	-0.6
Services related to mining	-1.5	39.5	-23.5	2.3	5.9
Utilities	-0.8	-1.4	-0.5	-1.8	-0.4
Construction	2.2	-0.5	-2.7	-0.7	0.6
Edification	3.3	-1.1	-3.9	0.8	3.8
Civil engineering	0.7	2.1	0.0	-5.3	-8.8
Specialized works for construction	-0.5	0.4	1.3	2.9	3.7
Manufacturing	0.2	-1.3	-0.5	-1.1	-0.5
Food industry	-1.3	-0.4	0.0	-0.8	-0.2
Beverages and tobacco	0.1	0.9	0.0	1.5	2.0
Textiles - Raw materials	1.4	-2.8	-3.8	-6.5	-4.5
Textiles - Finished products ex clothing	2.3	-1.3	1.2	1.8	0.0
Textiles - Clothing	2.8	-5.6	1.5	-2.1	-0.8
Leather and substitutes	-1.3	-3.4	-3.8	-7.2	-5.4
Woodworking	-0.9	-2.1	-0.4	-1.9	-0.8
Paper	-0.8	-1.1	0.1	-2.4	-2.2
Printing and related products	-10.2	14.2	-11.8	-2.6	2.9
Oil- and carbon-related products	6.4	8.7	18.5	13.0	-4.6
Chemicals	2.4	0.1	-0.9	0.7	0.9
Plastics and rubber	-1.4	0.5	-0.3	-0.2	0.2
Non-metallic mineral goods production	3.8	-1.6	1.1	-0.2	-2.6
Basic metal industries	2.9	-1.9	4.4	-0.2	-2.8
Metal-based goods production	-1.7	2.8	-4.7	-6.8	-5.7
Machinery and equipment	-0.6	-0.6	-2.9	-2.1	0.4
Computer, communications, electronic, and other hardware	-1.2	-0.5	0.5	1.6	2.7
Electric hardware	-2.6	-0.2	-0.2	-0.9	-0.1
Transportation equipment	0.8	-5.7	-3.2	-5.3	-2.4
Furniture, mattresses, and blinds	0.6	-0.2	-0.9	0.7	0.9
Other manufacturing industries	-3.3	5.2	2.3	5.2	3.7

Source: INEGI

Chart 3: Industrial production

% m/m sa



Source: INEGI

Chart 4: Industrial production

Index sa



Source: INEGI

Analyst Certification.

We, Alejandro Padilla Santana, Juan Carlos Alderete Macal, Alejandro Cervantes Llamas, Marissa Garza Ostos, Katia Celina Goya Ostos, Francisco José Flores Serrano, José Luis García Casales, Santiago Leal Singer, Víctor Hugo Cortes Castro, José Itzamna Espitia Hernández, Leslie Thalía Orozco Vélez, Hugo Armando Gómez Solís, Carlos Hernández García, Yazmín Selene Pérez Enríquez, Cintia Gisela Nava Roa, Miguel Alejandro Calvo Domínguez, José De Jesús Ramírez Martínez, Daniel Sebastián Sosa Aguilar, Gerardo Daniel Valle Trujillo, Luis Leopoldo López Salinas, Juan Carlos Mercado Garduño, Jazmin Daniela Cuautencos Mora, Andrea Muñoz Sánchez and Paula Lozoya Valadez, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

Guide for investment recommendations.

	Reference
BUY	When the share expected performance is greater than the MEXBOL estimated performance.
HOLD	When the share expected performance is similar to the MEXBOL estimated performance.
SELL	When the share expected performance is lower than the MEXBOL estimated performance.

Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date, but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.



Raquel Vázquez Godínez
Assistant
raquel.vazquez@banorte.com
(55) 1670 - 2967



María Fernanda Vargas Santoyo
Analyst
maria.vargas.santoyo@banorte.com
(55) 1103 - 4000 x 2586

Economic Research



Juan Carlos Alderete Macal, CFA
Executive Director of Economic Research and
Market Strategy
juan.alderete.macal@banorte.com
(55) 1103 - 4046



Yazmín Selene Pérez Enríquez
Senior Economist, Mexico
yazmin.perez.enriquez@banorte.com
(55) 5268 - 1694

Market Strategy



Santiago Leal Singer
Director of Market Strategy
santiago.leal@banorte.com
(55) 1670 - 1751



José Itzamna Espitia Hernández
Senior Strategist, Equity
jose.espitia@banorte.com
(55) 1670 - 2249



Leslie Thalía Orozco Vélez
Senior Strategist, Fixed Income and FX
leslie.orozco.velez@banorte.com
(55) 5268 - 1698



Paula Lozoya Valadez
Analyst, Equity
paula.lozoya.valadez@banorte.com
(55) 1103 - 4000

Quantitative Analysis



Alejandro Cervantes Llamas
Executive Director of Quantitative Analysis
alejandro.cervantes@banorte.com
(55) 1670 - 2972



José De Jesús Ramírez Martínez
Senior Analyst, Quantitative Analysis
jose.ramirez.martinez@banorte.com
(55) 1103 - 4000



Andrea Muñoz Sánchez
Analyst, Quantitative Analysis
andrea.muñoz.sanchez@banorte.com
(55) 1103 - 4000



Alejandro Padilla Santana
Chief Economist and Head of
Research
alejandro.padilla@banorte.com
(55) 1103 - 4043



Itzel Martínez Rojas
Analyst
itzel.martinez.rojas@banorte.com
(55) 1670 - 2251



Francisco José Flores Serrano
Director of Economic Research, Mexico
francisco.flores.serrano@banorte.com
(55) 1670 - 2957



Cintia Gisela Nava Roa
Senior Economist, Mexico
cintia.nava.roa@banorte.com
(55) 1103 - 4000



Marissa Garza Ostos
Director of Equity Strategy
marissa.garza@banorte.com
(55) 1670 - 1719



Carlos Hernández García
Senior Strategist, Equity
carlos.hernandez.garcia@banorte.com
(55) 1670 - 2250



Gerardo Daniel Valle Trujillo
Analyst, Corporate Debt
gerardo.valle.trujillo@banorte.com
(55) 1670 - 2248



José Luis García Casales
Director of Quantitative Analysis
jose.garcia.casales@banorte.com
(55) 8510 - 4608



Daniel Sebastián Sosa Aguilar
Senior Analyst, Quantitative Analysis
daniel.sosa@banorte.com
(55) 1103 - 4000 x 2124



Lourdes Calvo Fernández
Analyst (Edition)
lourdes.calvo@banorte.com
(55) 1103 - 4000 x 2611



Katia Celina Goya Ostos
Director of Economic Research,
Global
katia.goya@banorte.com
(55) 1670 - 1821



Luis Leopoldo López Salinas
Economist, Global
luis.lopez.salinas@banorte.com
(55) 1103 - 4000 x 2707



Víctor Hugo Cortes Castro
Senior Strategist, Technical
victorh.cortes@banorte.com
(55) 1670 - 1800



Hugo Armando Gómez Solís
Senior Analyst, Corporate Debt
hugoa.gomez@banorte.com
(55) 1670 - 2247



Juan Carlos Mercado Garduño
Strategist, Equity
juan.mercado.garduno@banorte.com
(55) 1103 - 4000 x 1746



Miguel Alejandro Calvo Domínguez
Senior Analyst, Quantitative Analysis
miguel.calvo@banorte.com
(55) 1670 - 2220



Jazmin Daniela Cuautencos Mora
Strategist, Quantitative Analysis
jazmin.cuautencos.mora@banorte.com
(55) 1103 - 4000